

## **Business Loan Product Summary – Requirements & Documents**

	REVENUE-BASED LOAN & MERCHANT CASH ADVANCE	EQUIPMENT FINANCING	PERSONAL & START-UP LOAN	SBA 7(a) LOAN	BUSINESS TERM LOAN	BUSINESS LINE OF CREDIT
APPROVAL AMOUNTS	\$20,000 - \$5,000,000	\$20,000 - \$5,000,000	\$20,000 - \$500,000	\$250,000 - \$5,000,000	\$10,000 - \$250,000	\$5,000 - \$55,000
TERM LENGTH	3 to 18 Months	1 to 5 Years	1 to 5 Years	5 to 25 Years	2 to 10 Years	6, 9, or 12 Months
MINIMUM CREDIT SCORE	550	580	700 Experian	680	500	650
ANNUAL REVENUE REQUIRED	\$360,000 (\$30K per month)	\$360,000 (\$30K per month)	\$50,000 (Taxes or Paystubs)	\$500,000 (Must show at least 10% profit)	\$240,000 (\$20K per month)	\$240,000 (\$20K per month)
TIME IN BUSINESS	1 Year	1 Year	0 Months (Requires At Least 5 Tradelines)	2 Years	2 Years	3 Years
COST OF CAPITAL	Medium/High 1.20 to 1.49 Factor Rate	Low/Medium 6%-35%	Low 6%-18%	Low 5%-9%	Medium/High 25% to 75%	Medium 15%-30%
TIME TO APPROVE	24 Hours (Same Day Funding)	1 to 2 Days (1-3 Days to Fund)	24 Hours (1-2 Weeks)	3-5 Days (1-3 Months to Fund)	3-5 Days (1-3 Months to Fund)	24 Hours (Same Day Funding)
IMPORTANT DETAILS	<ul> <li>Approvals of 50%-150%         of Average Monthly Sales</li> <li>Daily or Weekly Payments</li> <li>All Industries Qualify</li> </ul>	<ul> <li>Approvals from 100%-200% of Average Monthly Sales</li> <li>Monthly Payments</li> <li>60%-95% Financing</li> </ul>	<ul> <li>Less than 35% Utilization</li> <li>Minimal Recent Inquiries</li> <li>Strong Credit History</li> <li>No Recent Negative Items</li> </ul>	<ul> <li>Requires Strong Credit History</li> <li>Requires Profit on Taxes</li> <li>No Excessive Business Debt</li> <li>Certain Industries Eligible</li> </ul>	<ul> <li>Monthly Payments</li> <li>Available in 30 States</li> <li>Early Payment Discounts</li> <li>Can Be Used to Refinance</li> </ul>	<ul> <li>Revolving Line of Credit</li> <li>Pay Only for Funds Used</li> <li>Weekly Payments</li> <li>Existing Loans Allowed</li> </ul>
DOCUMENTS REQUIRED FOR PRE-APPROVAL	<ul> <li>Business Loan Application</li> <li>4-6 Months of Business         Bank Statements     </li> <li>4-6 Months of Credit Card         Processing/Merchant         Statements (if applicable)     </li> </ul>	<ul> <li>Business Loan Application</li> <li>4-6 Months of         BusinessBank         Statements     </li> <li>Copy of Equipment Invoice</li> </ul>	<ul> <li>On-line Loan Application</li> <li>If Approved:</li> <li>Tax Returns</li> <li>Analyst Phone Call</li> <li>Bank Statements</li> <li>Pay Stubs</li> <li>Utility Bill</li> </ul>	<ul> <li>SBA Loan Application</li> <li>12 Months of Bank Statements</li> <li>2 Years of Business Taxes</li> <li>2 Years of Personal Taxes</li> <li>YTD Financials (Profit &amp; Loss, Balance Sheet)</li> <li>Copy of Recent Credit Report</li> </ul>	<ul> <li>Business Loan Application</li> <li>3 Months of Business         Bank Statements     </li> <li>Phone Call with Analyst</li> </ul>	<ul> <li>Business Loan Application</li> <li>4 Months of Business         Bank Statements     </li> <li>Driver's License</li> <li>Voided Check</li> </ul>